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ABSTRACT OF THE INVENTION

MADSON & METCALF, P.C

An interactive Internet mortgage origination system and method for business-to-business use with selected point of access professionals. The system allows professionals, such as Realtors, builders, accountants, lawyers, insurance agents, financial planners, and other professionals already in close proximity to the mortgage transaction to actively participate in the transaction. The system allows the Realtors to track the loan origination progress for multiple borrowers from active to approved to floating to locked to closed. The mortgage origination system also allows the Realtor to monitor commission pipelines generated thereby. The pipeline monitor is helpful in tracking all active, approved, floating, locked, and closed mortgage applications. The mortgage origination system also will track the relationship of a branch manager, or broker, with the real estate agents, or solicitors, who work for that branch manager.

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